



20 years ago on May 1, 2004 Poland became a member of the European Union. As the country prepares to hold the presidency of the Council of the European Union at the beginning of 2025, Poland is strengthening its relationships with EU and international partners.

Japan's economic ties to Poland are on the rise, with key industries such as legal services, food and beverage, technology and manufacturing bringing the two countries closer together.



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# Japan and Poland: A successful partnership based on trade, technology and trust

## FQS Poland: A leader in research and development innovation

FQS Poland has emerged as a pivotal European hub for the research and development of software, aligning closely with Fujitsu's global strategy to deliver premier products and services.

Under the leadership of Sebastian Gurgul, FQS Poland embodies Fujitsu's commitment to serving research and business communities. The company collaborates closely with other Fujitsu Group entities and various business partners to foster sustainable growth and innovation.

As a subsidiary of Fujitsu Limited, FQS Poland focuses on creating cutting-edge technologies that bridge European and Japanese innovations.

### Chemistry and life sciences

FQS Poland leads significant advancements in chemistry and life sciences. The company offers powerful tools such as SCIGRESS (a multiplatform molecular design, modeling and dynamics software suite), the Amsterdam Modeling Suite and SKIN-CAD (a general simulation software for the skin and body pharmacokinetics following transdermal and topical drug delivery). These products support researchers in computational chemistry, molecular dynamics, bioinformatics and genomics, offering critical insights for the biochemistry and biology sectors.

### Financial reporting

In finance, FQS Poland is at the forefront of enhancing regulatory data management and reporting standards with Interstage



**Sebastian Gurgul**, President of FQS Poland  
FQS.POLAND

XWand products, including the XBRL (extensible business reporting language) processor and interactive tools for government institutions and the financial sector.

These technologies facilitate compliance with European taxonomies and aid in navigating the latest reporting regimes, such as the European Single Electronic Format or the Electronic Submission of Remittance Schedule ESG (environmental, social and governance) data reporting. The Open Information Model processor further underscores the company's commitment to offering high-performance, syntax-independent data solutions.

### Production and industry solutions

Innovative smart manufacturing solutions such as FJiCAD/SX, FJVPS, FJGP4D, and OTRS are transforming production and industry operations. These technologies streamline processes in product life cycle management (PLM), optimizing production lines and enhancing efficiency and productivity.

FQS Poland specializes in delivering comprehensive solutions that maximize data utilization through advanced, highly optimized analytics algorithms. Beyond life sciences and finance, the company also provides PLM software, consulting services and solutions tailored for retail and wholesale industries, including database implementation as well as data mining and modelling services.

With its strategic location and focus on technology transfer between Japan and Europe, FQS Poland continues to push the envelope of information and communications technology innovation, leveraging Fujitsu's extensive knowledge and experience to shape the future of society. ■

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## Celebrating 25 Years: Ajinomoto Poland's journey as 'One Team'

Ajinomoto's philosophy, "Eat Well, Live Well," resonates today just as strongly as it did when the company was founded in 1909. This iconic Japanese brand delights millions worldwide with its instant dishes and soups, rich in umami — a term that means "delicious savory taste" in Japanese.

Ajinomoto products are perfectly tailored to meet the needs of the busy European lifestyle. Ajinomoto Poland plays a crucial role in enhancing Polish cuisine while strengthening the ties between Poland and Japan.

"I joined Ajinomoto right after university and have dedicated 27 years to the company, including assignments in Japan, Nigeria, India and Thailand," explained Yusuke Yoshinari, president of Ajinomoto Poland.

"I have gained valuable insights into the European market and here in Poland, we are thrilled to celebrate our 25th anniversary and continue expanding the business within Poland and across Europe."

Although the Polish market is traditionally oriented, it is evolving with increasing competition in the food and beverage sector. Ajinomoto Poland employs around 300 people and operates a manufacturing facility there, maintaining its commitment to the Polish market while exporting products to 29 countries across Europe.



**Yusuke Yoshinari**, President of Ajinomoto Poland  
AJINOMOTO.POLAND

"While I have been in Poland for only a few months, I've already engaged with clients in various markets to explore opportunities for business growth," Yoshinari explained.

### 'One Team'

"Our highly experienced team in Poland embodies our 'One Team' spirit, working collaboratively to build our presence across regions. The team's understanding of market nuances enables us to connect effectively with customers and

partners across Europe. With our strategic investments, dedicated team, quality products and deep market knowledge, we are looking forward to continued growth in Europe."

### The success of Oyakata

Launched in 2008, Ajinomoto's Oyakata brand has achieved notable success. The name, which means master in Japanese, reflects the company's expertise in creating instant dishes and soup recipes.

"Looking forward to 2025, we aim to develop new premium products, introduce exciting flavors, and enhance existing offerings," Yoshinari said.

"Our goal is to captivate the younger generation and those who appreciate Japanese culture and cuisine. There are already many good-quality ramen shops in Warsaw and across the country, so we want to build on this appreciation of Japanese culture in Poland. We are looking forward to the next 25 years as we grow the business and contribute to the increasingly important Poland-Japan relationship." ■

[www.ajinomoto.com.pl](http://www.ajinomoto.com.pl)  
[www.oyakata.com.pl/en](http://www.oyakata.com.pl/en)

Eat Well, Live Well.



## Nexus Engineering Europe: Combining quality Japanese precision with innovative Polish ideas

Innovative solutions in automation, robotics and vision system technologies are advancing global industry.

Poland's high-quality education system has created a workforce strong in programming and mathematics that, when combined with Japan's precision technologies, is leading to the development of a strong tech partnership.

Raised in Poland, Juliusz Hiroto, president and chief executive officer of Nexus Engineering Europe, has a unique perspective on the Japan-Poland relationship.

"Having grown up in Poland, I benefit from an understanding of Japan and Poland and can see things from both a Japanese and a Polish point of view," Hiroto said.

Poland is a unique country. It has historically produced many brilliant individuals and its people have shown great resilience throughout the country's challenging history.



**Lukasz Solak**, Vice President, and **Juliusz Hiroto**, President and CEO, of Nexus Engineering Europe  
BRIDGES

"Geographically, Poland has had to adapt and build technologies collaboratively, fostering teamwork and adaptability among its people," Hiroto said.

Nexus Engineering Europe is leveraging its technologies with Japanese innovations and utilizing existing market solutions to enhance its business.

Under an agreement, the

company successfully implemented the use of a Japanese robotics machine and integrated unique ideas to enhance its performance.

Polish original equipment manufacturing capabilities are of the highest international standard. Tsukishima Kikai Co. Ltd. of Japan recently transferred technology to Nexus

By embracing technological

Engineering Europe, which re-engineered the company's machines in Poland to meet European standards.

Enhancing production efficiency, Nexus Engineering Europe's sophisticated detection technology is currently being developed with partners in North America. It is also strengthening its niche offering in quality visual-inspection machines and robotic transfer systems.

"As a Polish company, we see that it is crucial for Poland to innovate and ensure the country competes internationally," Hiroto said.

"The key to our growth is not just about economic stability, but also about investing in our people and technology. Managing our company's growth alongside the need for skilled workers is a delicate balance as it is essential for us to deliver on quality," he explained.

By embracing technological

innovation and strengthening its international partnerships, Poland is expected to see continued economic growth.

"The growth opportunities are substantial and with strategic investments and a focus on innovation, Poland will thrive," Hiroto said.

"We recognize the market is shifting and sustainability within our industries will play a crucial role in future developments. We will invest in our workforce and ensure we have the skills necessary to create growth opportunities for all of our partners." ■

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## Elzanowski and Partners: Providing international clients with high-quality, industry-focused legal services

Poland's economy is thriving and investments in key industries continue to flow into the country.

As a leader in Poland's legal services sector, Elzanowski and Partners stands out from the crowd and has established strong ties with Japan.

"What sets us apart in the Polish legal space is our strong sector focus, combining legal excellence with deep technical and industry knowledge in key areas such as infrastructure, energy, public utilities, waste management, petrochemicals and railways," said Fabian Elzanowski, attorney and partner at Elzanowski and Partners.

"We have extensive experience in supporting greenfield investments and acquisitions, guiding clients through every stage of a project's life cycle, from initial planning to execution."

### Building bridges

With partnerships based on trust and hard work, Poland-Japan



**Fabian Elzanowski**, Attorney and Partner at Elzanowski and Partners  
ELZANOWSKI AND PARTNERS

cooperation is on the right track. Elzanowski and Partners' Japan Desk is serving business leaders from both countries who want to see the bilateral partnership flourish.

The firm's experienced team

of specialists offer quality legal services, actively support business ventures and work closely with Japanese law offices to help clients build bridges across borders.

"Our experiences working with our Japanese friends and clients have been incredibly rewarding and enriching," said attorney Marek Kowalski, another partner at the firm.

"Japan's emphasis on precision, long-term relationships and mutual respect aligns closely with our own values. We have developed a deep understanding of the cultural and business practices that are so integral to successful partnerships with Japanese companies. We look forward to continuing to strengthen these relationships through open communication, shared values and a commitment to excellence."

### Expo anticipation

The 2025 World Expo in Osaka is an opportunity for the world to come together in Japan next year.

As Elzanowski and Partners approaches 2025, the firm intends to continue delivering value to clients.

"We see numerous investment opportunities, particularly in infrastructure, combined cycle gas turbine projects, hydrogen-related developments, renewable energy, waste-to-energy initiatives and carbon capture and storage projects," said attorney and partner Anna Kucinska.

"These sectors are set for dynamic growth, and we are eager to support our clients as they navigate these growing markets." ■

[www.elzanowski.pl](http://www.elzanowski.pl)

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& Partnerzy