SINGAPORE

Singapore: A maritime tech hub
Japan and Singapore are actively guiding companies throughout their digitalization journeys

"Our early Japanese clients globalized our first collaboration. They dream projects," shared Ritesh Sood, managing director and co-founder of OSM Solutions and Technologies Pte. Ltd. — Solverminds, a leading global technology company serving the maritime industry since 2003. As customer needs and goals continue to evolve, Solverminds is driven to provide data and process-driven solutions, such as analytics, consulting and research and development. "By embracing digitalization, we are transforming the maritime industry, reducing operational costs and driving sustainability. We are first to offer the maritime industry a truly comprehensive platform for digitalization and ensuring our customers are fully equipped to compete in the digital era," Sood added.

OSM is a leading ship management company providing high-quality service solutions for the global maritime and offshore industries. "We have great people, it's all about people," said Jan Yamazaki, Japan’s ambassador to Singapore. "We see good prospects in the maritime sector, but in the same way we see growth in other sectors, too." Yamazaki taught us to come together as centers of excellence.

"We wanted to deliver solutions to our people," said Toma, OSM’s COO. "As part of the OSM Maritime Group, we leverage the group’s strengths. This includes offering our clients access to our global network and our large network of ship management professionals. We are a leading group in the industry, but at the same time we are working to tailor-make solutions to meet our customers’ needs.

"Singapore is an important base for maritime talent and as we emerge from the pandemic, we are seeing a much more collaborative approach from industry partners. Moving forward, the pandemic has taught us to be more connected and work as partners in the maritime industry," said Toma.

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Singapore is a strategic hub for us and gives us access to partners across the APAC (Asia-Pacific) region. "Singapore is a logical choice for us and offers a strong foundation for our operations.

"Our solutions allow ship managers and owners to survey conditions and seas beneath remotely in real time, all of which leads to reduced operational costs," Koh said. "We monitor ship performance and aggregate data to improve performance and outcome. Our analytics can help our clients make better decisions.

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Solveminds: A trusted technology and innovation partner

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The maritime industry is calling the waves of innovative technologies and OSM is helping to drive digital transformation.

"Key decisions are becoming more data-driven and innovations are increasing operational efficiency, reducing costs and improving crew management," explained Kenny Koh, chief executive officer of OSM Pte. Ltd.

According to Koh, many have no experience in managing multiple software applications in a low-bandwidth connectivity environment.

Furthermore, the maritime industry must stay at the cutting edge of technology as industry players have to constantly learn about new technologies and how to apply them.

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