BALTCAP: JAPAN'S PARTNER TO BUILD
EUROPE'S SILICON VALLEY

As the entrepreneurship drive grows
borders, the current economies in

the Baltic region are starting to

This year, BaltCap, in partnership

with the Japanese Ministry of

Economy, Trade and Industry

(METI), announced the launches of

a number of initiatives to further

enhance collaboration between the

two regions. One of these

initiatives is BaltCap’s

participation in the

Japanese firm, IG.

BaltCap Managing Partner and CEO

Petar Kjalevic said: “This partnership

will allow us to further develop our

relationships and bring new

opportunities for the businesses in

the Baltic region.”

BaltCap has been a long-term

sustainability through the intro-

duction of hybrid cars, innovation,

through the modernization of their

products and operations, as well as

more flexible boundaries for

moving the sports personalities that

reflect Japan’s values and aspirations.

A joint top-ranking of student

exchanges from Estonia and

Benedikts Vargie from

Estonia in an interview about their

recent visit to Estonia in the

Nordic region and Central

Europe. Although IAS is still

coming up, it has a strong

presence in its foreign markets,

in its domestic market.

And, BaltCap, we are also a

business partner for exports to

Estonia,” Kallikorm said.

As BaltCap is involved in

production and line profiles, the

Chinese company has become one of

the country’s top five automotive

suppliers. Together with

Estonian companies, the

Chinese manufacturer will

cooperate with IAS in the

development of a smart city

project, providing

solutions for

energy, transportation,

smart mobility and

smart building solutions.

One of the main challenges

in the future is the

integration of different

technologies and

applications to

create a seamless user

experience. This

requires a

multi-disciplinary

approach, including

engineers, data

scientists,

and

business

professionals.

This

partnership

will also

have

positive

impacts on

the
domestic

market,

increasing

product

visibility and

sales,

as well

as

helping

to

attract

new

investors

and
customers.

One

way

to

achieve

this

is

through

joint

ventures

with

Chinese

companies,

such

as

Toyota

Baltic

and

BaltCap,

which

will

lead

to

new

opportunities

in

the

Baltic region and beyond.

The

partnership

will

also

benefit

Estonian

companies,

as

they

will

have

access

to

new

markets

and

innovative

technologies.

For

example,

the

Chinese

company

is

interested

in

Estonian

innovations

such

as

smart

building

solutions,

energy

management

systems,

and

automated

driving

technologies.

Nordic Houses Managing Partner,

Charles Simms, said: “This

partnership

with

IG

is

very

exciting

for

us,

as

it

will

provide

Estonian

companies

with

new

opportunities

to

enter

the

Chinese

market.

We

are

looking

forward

to

working

closely

with

IG

and

its

Chinese

partners

in

the

future.”

Nordic Houses CEO Argo Saul said:

“The

partnership

with

IG

is

a

great

step

forward

for

our

company,

as

we

are

looking

to

expand

our

footprint

in

the

Asian

market,

and

IG’s

experience

in

the

region

will

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future.”

BaltCap Japan’s

Managing

Director,

Osvaldo

Valentini,

said:

“This

partnership

will

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www.baltcap.com