China and Japan create stronger economic partnership

T
e year 2017 marks the 45th anniversary of the China-Japan Normalization Treaty and the 36th anniversary of the establishment of diplomatic relations. The two countries’ economic and trade relations, and the trading and economic flow between China and Japan has grown substantially over the past four decades. Their relationship continues to be closely monitored by the international business community.

With all major economic centers of the world, the relationship between Japan and China is very important: it is difficult to find a country that has the same potential of trade and economic relations. While China-Pakistani cooperation is being watched by international business, the relationship between China and Japan through the success of our member companies

AMT - Facilitating two-way business relationship between Japan, China and key Asian jurisdictions

As China transitions from a manufacturing nation to a fast-growing consumer-oriented middle class and growing services and information economy, the ability to deliver solutions to Japanese, Chinese, and European customers in the automotive manufacturing sector and in the information device industry, which includes smartphones, personal computers and tablets, as automobile manufactures from Europe and Japan also increase their manufacturing and sales incentives in China, Mitutoyo offers active support to their businesses.

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We are working to strengthen our business and through our commitment to China, we will continue to contribute to Chinese society.
From Japan, China’s logistics partner of choice

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Since 1995, Nippon Express (China) has been an active player in providing logistics services across the country and earned a reputation as one of the major logistics providers.

The company today has logistics centers, sales and service networks all over China. Based in Beijing, Nippon Express (China) has more than 3,000 employees, it is one of the largest Japanese logistics operators like Nippon Express Group around the world, and continues to grow its business in China.

“We are experiencing tremendous growth in the domestic market. We have seen a lot of opportunities in China,” said Mr. Takanori Matsumoto, Managing Director of Nippon Express (China).

“In the past, China-based companies would import parts and materials, looking for low-priced and export-focused goods. Today, finished products are mainly sold and transported across China — this is where we are playing a major part,” Matsumoto added.

“Also, with the recent improvements in the infrastructure that have been implemented in China, it is better to transport the products in bulk and it is cost-effective too,” he noted.

With the growth of e-commerce in China, the logistics sector is expected to continue growing.

“Nippon Express’ China business is growing significantly as customers are looking for a fast and reliable service to deliver their products to China,” said Matsumoto.

“We focus on delivering high-quality solutions to domestic customers,” he said.

“The automotive industry continues to show signs of growth, and the information technology and e-commerce sectors are booming. Our business is in a very good position to deliver these goods across the country and beyond.”

To support its business growth in China, Nippon Express (China) is pushing its internationalization campaign “On Global” to increase its presence in the country.

Mr. Takanori Matsumoto, Managing Director of Nippon Express (China)

“Investing in people, products and solutions”

As an advanced manufacturing company, Toyoda Industries (China) is aiming to become a leading company in the sector.

The regional office for China under the Toyoda Group of companies was established in Shanghai in 1987. It is an independent company with 37 locations employing over 4,000 people across China.

“Under the company’s strategic plan, we are focusing on people, products and solutions,” said Mr. Shinya Sato, President of Toyoda Industries (China).”

“Japan Perspective: Insight on Japanese investment in China from its corporate leaders”

We are growing at a steady rate in China and are focused on creating a strong presence across the country.

“People in China are hungry for a better life and Toyoda is proud to offer solutions that help people improve their daily lives while furthering our advanced core technologies and products.”

“Shirataki’s future in China will be based on innovations and advancements in the country. China’s stable economy will provide a tailwind for us to continue moving forward.”

Innovation and technology drive success in China

“With the growing interest in China’s automotive and industrial sectors, there is a lot of potential for growth.”

Mizuho Bank’s growing role in China’s financial sector

Mizuho Bank started exporting the development of China’s banking sector in 1979, before it entered the market there. It held finance seminars that exposed participating Chinese governmental officials and managers of state-owned enterprises to the business and financial culture in Shenzhen in 1984 and today Mizuho Bank (China) has one employee in 16 offices and over 220 million in assets.

“We are proud of our history here in China,” said Takanori Matsumoto, vice president and chairman of Mizuho Bank (China).”

“Our strategy for China’s growing automotive sector is based on four key principles - supporting the local automotive sector, building a strong network of Chinese companies, focusing on sales and distribution, and working closely with our clients across the country.”

Mizuho Bank is a leading global financial institution with over 1,000 offices in more than 60 countries around the world.

Looking ahead, China “One Belt, One Road” is expected to create opportunities within the Chinese economy, particularly in the industrial sector.

“With the growth of China’s automotive and industrial sectors, we see a lot of potential for growth,” said Takanori Matsumoto, vice president and chairman of Mizuho Bank (China).”

“Currently, our main business focus is on supporting the auto industry in China, including financing, sales and distribution, and we are looking to expand our presence in the Chinese automotive sector.”

“By the end of 2021, we expect to be able to offer comprehensive financial services to our Chinese clients, including financing, sales and distribution.”

“Japan Perspective: Insight on Japanese investment in China from its corporate leaders”

We are confident that the Chinese economy will continue to provide Japan with numerous opportunities.

“We believe that our experience and expertise will be valuable for the Chinese market, and we will continue to strengthen our partnership with China.”

Innovation and Chemistry

We are committed to fostering a culture of innovation and chemistry, ensuring that our products and services continue to be at the forefront of industry trends.

Our strategic partnerships and collaborations with the Chinese government and local corporate entities have enabled us to succeed in China.

“Through our extensive network in more than 150 countries, Oka added, “we are able to deliver our products to our customers in China, where our business is growing rapidly.”

For more information, visit www.mizukohbank.com